



## Robert Denny

**SENIOR UNDERWRITER**

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Robert provides CBIZ Special Risk with 20 years of Home Office Underwriting experience. Prior to joining CBIZ, he was the Senior Underwriting Officer at Prudential Select Brokerage. While at Prudential, Bob was both the creator of, and contributor to, Prudential Brokerage's highly successful "Rx for Success" series of publications. Bob's articles on special risk underwriting have appeared in Life Insurance Selling and other industry publications.

Robert received a Bachelor of Arts degree in Pre-Med from Augustana College in Sioux Falls, S.D. Bob has also earned the prestigious FLMI designation with distinction. Bob is proficient at reading electrocardiograms and his unique combination of underwriting and communication skills have allowed him to obtain outstanding results for producers.



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